



Membership
makes a difference.

THE INTERNATIONAL FEDERATION OF PHARMACEUTICAL WHOLESALERS

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Who We Are...

The International Federation of Pharmaceutical Wholesalers, Inc. (IFPW) is the global trade association for the full-service pharmaceutical wholesale distribution industry. Its members, from 19 countries and serving many more, are focused on ensuring that safe, properly handled, medicines and other essential health products are continuously available when and where they are needed and in the right quantity. IFPW members' businesses, and the wholesale distribution channel, are essential components of efficient healthcare systems, in both public and private settings, and serve as the cornerstone of new healthcare initiatives to broaden access and manage costs. The Federation continues to work in partnership with other stakeholders in its mission of Delivering Health to the World.

IFPW's Mission

The International Federation of Pharmaceutical Wholesalers' (IFPW) role is to assist its members and stakeholders advance the safe, efficient and continuous access to pharmaceuticals worldwide through the promotion of good distribution practices and services.

Strategic Objectives

The Association's strategic objectives, as established by IFPW's Board of Directors, are to:

- Improve the image and promote the value proposition of full-line wholesalers to all stakeholders.
- Strengthen key stakeholder relationships through engaging in meaningful and relevant dialogues
- Participate in initiatives to improve access to medicines and/or advance global health.
- Continue to service as the industry's international networking and information platform.

In addition to its Wholesaler and Association members, IFPW has associate member categories for Manufacturers and Service Organizations.

IFPW's Members

IFPW's global membership base spans Asia & Australia, Latin America, Europe/ Middle East/Africa, and the United States representing 19 countries.

Wholesale Members include:

AmerisourceBergen Corporation
Baheal Pharmaceutical Group
China Resources Pharmaceutical Group
CV Protek Group
Drogueria del Sud S.A.
EBOS Group
Eurapharma
Fármacos Nacionales SA de CV
Imperial Health Sciences
InRetail
McKesson Corporation
Medipal Holdings Corporation
Nadro, S.A. de C.V.
Nakakita Yakuhin Co., Ltd.
Oriola Corporation
Parazelsus Ltd
Profarma Distribuidora de Produtos Farmaceuticos S/A
SantaCruz Distribuidora
Shanghai Pharmaceuticals
Sinopharm Holdings Co., Ltd.
Toho Holdings Co., Ltd.
VITAL-NET Inc.
Walgreens Boots Alliance
Zuellig Pharma Asia Pacific

Association Members:

China Association of Pharmaceutical Commerce (CAPC)
Federation of Japan Pharmaceutical Wholesalers Association (JPWA)
GIRP The European Healthcare Distribution Association (GIRP)
Healthcare Distribution Alliance (HDA)
Korean Pharmaceutical Distribution Association (KPDA)



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Membership Benefits...

Membership to IFPW affords benefits to its member companies that are unique from any other pharmaceutical wholesale organization in the world.

IFPW's platform for information sharing ensures that members of IFPW have access to high-level learning opportunities involving approaches and developments within other global markets that directly affect the wholesale and pharmaceutical sectors within each specific market as well as the global market overall.

IFPW's FOCUS newsletter, distributed bi-weekly in English, Spanish and Mandarin, is available to an unlimited number of recipients within each member company, and gives members up-to-date information on news and industry trends.

Members also benefit from IFPW's promotion of the pharmaceutical industry and the vital role it plays around the world. Members enjoy worldwide recognition as a "member" of IFPW's innovative and influential players that make up its membership base.

Networking Opportunities...

IFPW provides one-of-a-kind opportunities for participation in exclusive members-only events that allow for interface with senior executives from other IFPW member companies and distinguished senior industry leaders from around the world.

The IFPW CEO Roundtable, held annually in the spring, rotates between New York City and London. Attendees are given the chance to network with colleagues and establish new relationships with others in the pharmaceutical industry--all in a single location, both in group and one-on-one settings. This type of high-level access provides for unmatched "quality time" with key individuals and industry stakeholders.

The IFPW General Membership Meeting (GMM) is a biennial event that rotates between the IFPW's four global regions. Attendees from IFPW member companies (as well as member subsidiaries and member affiliates) can take advantage of generously discounted registration fees to attend this prestigious global event. The two-day business agenda features sessions on the latest industry trends by key industry experts. Also featured is a lively social program that includes a welcome reception, gala dinner and accompanying persons' program that serve to complement the other networking opportunities associated with the event.



IFPW President, Mark Parrish, leads a panel discussion at the 2018 GMM with industry leaders Mike Kaufmann (Cardinal Health Inc.), John Hammergren (McKesson Corporation) and Steve Collis (AmerisourceBergen Corporation)



Guests mingle beneath the stunning backdrop of the U.S. Library of Congress rotunda at the 2018 GMM Gala Reception and Dinner

The 2020 General Membership Meeting will be held October 14-16 in Tokyo, Japan.



IFPW Foundation is a 501(c)3 organization based in Virginia which serves as the charitable and educational arm of the International Federation of Pharmaceutical Wholesalers, Inc. (IFPW).

Established in 2014, IFPW Foundation's mission is to support organizations and initiatives that improve the availability of vaccines, medicines and other essential healthcare products and services to patients in need. It also supports the efforts of full-service pharmaceutical wholesalers and distributors around the world in ensuring the continuous availability of safe, effective pharmaceuticals, when and where they are needed.

Currently, the IFPW Foundation participates in several global activities, including:

GAVI Alliance & STEP Leadership Program

IFPW Foundation collaborates with the Alliance on the development and delivery of its Supply Chain Strategy to ensure vaccines reach patients, with high priority given to underserved populations.

Understanding that change begins through leadership, IFPW's members through the Foundation are active supporters of a leadership development program, STEP Leadership, which is a highly effective course that provides EPI managers and other immunization personnel within the public sector training in basic management and people skills. The course includes 4 weeks of online pre-work, a 5-day face-to-face workshop, 2 weeks of post-work online, and 3 months of face-to-face mentoring by a private sector partner to support completion of a capstone project. IFPW members have contributed executives for course facilitation and mentoring and through active participation have made an impact in several sub-Saharan African countries.

IFPW Foundation also supports 2 training centers within its Gavi partnership, the LOGIVAC center in Benin and the EAC-RCE HISCM in Rwanda, offering scholarship support to each. These centers offer Bachelors, Masters and short course programs on various healthcare supply chain topic, many of which are specific to immunization supply chains.

Fight the Fakes

A global partnership of 35+ organizations to raise awareness of falsified medicines and to prevent falsified and substandard products infiltrating the legitimate supply chain. IFPW has served as the secretariat for the campaign since 2017 in collaboration with the International Federation of Pharmaceutical Manufacturers and Associations (IFPMA) and Acumen Public Affairs (based in Geneva and Brussels, respectively). IFPW members enjoy access to the Fight the Fakes partners and leadership initiatives of this campaign that can be shared with clients and internal associates.

Other

On an ad hoc basis, IFPW Foundation engages with key stakeholders on other important global health topics including the Sustainable Development Goals (SDGs) and the pharmaceutical industry's deliverables against them; Universal Health Care (UHC); Anti-microbial Resistance (AMR); etc. Various entities from the private sector, NGO community, government and donor communities are engaged where needed.



IFPW Vice Chairman, Ornella Barra, with Bill Gates of the Bill and Melinda Gates Foundation, at the GAVI Alliance replenishment conference



George Bray (IFPW) and STEP Leadership Facilitators Ruby Headley (UPS Foundation), and Temi Adaramewa (Africa Resource Center)

**For more information, please visit
www.IFPWFoundation.org
Follow us on Twitter @IFPWFoundation**