

SPECIAL EDITION - The Big IFPW 2024 General Membership Meeting Preview Issue

Take a Look at This Year's Business Program Featuring Leading Industry Experts

IFPW is delighted to return to the U.S. for its 2024 General Membership Meeting (GMM) with the city of Miami, FL as the perfect backdrop. We have not only put together a timely and relevant business program but built in ample networking opportunities to meet face-to-face with your colleagues from around the globe. These in-person interactions are invaluable in the exchange of information and experiences across markets. We look forward to thoughtful discussions and insightful presentations on the topics that matter most to our industry as we prepare to meet the challenges that await all of us in the months and years ahead.

This year's business program includes:

A Global Industry Review...*Doug Long & Per Troein, IQVIA*

A Fireside Chat between *Tarek Rabah (Otsuka US) and Brian Tyler (McKesson)*

Evolutions in Diabetes & Obesity, What's Next...*An Interview with Enrique Conterno, (formerly of Eli Lilly) and John Graham (Zuellig Pharma)*

CEO Perspectives on Generative AI...*moderated by Bob Mauch (Cencora) with Brad Michel (Accenture) and Sven Seidel (PHOENIX Group)*

Practical Uses of AI in Distribution...*Matthias Dalkner (KNAPP AG)*

Perspectives on Cell and Gene Therapies...*moderated by Joe DePinto of (McKesson) with Rocky Billups (Sarah Cannon), Brooke Goobic (Vertex) and Jeff Berkowitz (Real Endpoints)*

A Brave New World – Challenging Environments & What's Behind Recent Moves...*Luke Greenwalt (IQVIA)*

Election Results in the U.S. and Abro...*Insights by Michael Ramlet (Morning Consult)*

Cybersecurity, Preparedness and Navigating a Response...*by Matt Gorham (PwC)*

Traceability and Security in the Pharma Value Chain...*Perry Fri (HDA)*

Industry Sustainability Initiatives: A Regional Comparison...*moderated by Mohit Bhargava (EY) with Robert ter Kuile (McKesson), Shuzo Kono (Saywell Co., Ltd.), and Ruben Orquin (COFARES)*

A Fireside Chat between *Brent Saunders (Bausch & Lomb) and Steve Collis (Cencora)*

Innovation & Entrepreneurship in Healthcare...*moderated by Steve Collis (Cencora) with Jeff Aronin (Paragon Biosciences), Howard Krass (IPD Analytics) and S mean Slovenski (Patient Point)*

A Member's Experience with STEP 2.0...*Frederic Brut (MSD)*

The Future of Global Healthcare Delivery...*moderated by Doug Long (IQVIA) with IFPW Board Members Brian Tyler (McKesson), John Graham (Zuellig Pharma), Yusuke Fukujin (Alfresa), Juan Guerra (Alliance Healthcare), and Elias Salomon (Farmacos Nacionales)*

An Exciting Schedule of Events From Start to Finish

From morning until evening, we have put together a schedule that will keep things fresh and interesting, while making the most of your valuable time. **Please note the dress code for this year's meeting in its entirety will be BUSINESS CASUAL (coat, no tie.)**

October 14

3pm - 6pm - Registration Desk Open/Exhibitor Setup
6:30pm Chairman's Dinner (**INVITATION ONLY**)

October 15

7:30am Networking Breakfast
9:00am Day 1 AM Business Program
10:30am Networking Break
12:30pm Networking Lunch
1:30pm Day 1 PM Business Program
2:45pm Networking Break
5:00pm Day 1 Closing
6:15pm Transportation to Perez Art Museum
6:30pm Welcome Reception & Dinner at the Perez Art Museum

October 16

7:30am Networking Breakfast
9:00am Day 2 AM Business Program
10:30am Networking Break
12:30pm Networking Lunch
1:30pm Day 2 PM Business Program
2:45pm Networking Break
5:00pm Day 2 Closing/2026 GMM Announcement
6:30pm Closing Night Reception & Dinner
Grand Lawn - Ritz Carlton Key Biscayne

This Year's Accompanying Persons Program

As in years past, delegates' accompanying persons will have the opportunity to experience the wonderful sights of Miami, a lush and tropical city filled with diverse cultures and colorful, exciting vibes.

Day One will include a tour of Miami's amazing Vizcaya Mansion and Gardens on Biscayne Bay. Journey back to the Miami of the early 20th century on this half-day tour. Nestled in Miami's lush Coconut Grove neighborhood, this former private estate is a masterpiece of Mediterranean Revival and Italian Renaissance style. Spend time exploring the house — including the dairy, stables, greenhouse and staff quarters — and wandering through the stunning gardens.

The tour will be followed by a private lunch at the lovely Glass & Vine Restaurant in Coconut Grove. Tour Group departs Ritz Carlton Hotel at 9:30AM and will return at 2:45PM (*times are approximate and comfortable walking shoes are recommended.*)

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TO REGISTER FOR THIS YEAR'S MEETING, PLEASE VISIT <https://cvent.me/Rq3QWR>.

Accompanying Persons (cont'd.)...

Day Two includes a walking foodie tour of Miami's iconic Calle Ocho, the centerpiece of the city's Cuban heritage and culture. Experience the flavors, sights and sounds with a walking, tasting and sightseeing tour, and local souvenir some shopping!

Tour Group departs Ritz Carlton Hotel at 9:30AM and will return at 2:00PM (times are approximate. Comfortable walking shoes are recommended.)

Families and significant others of meeting attendees are also encouraged to enjoy the beautiful resort and plentiful amenities on the hotel property. Included in your hotel resort fee is: the beach relaxation experience (two chairs and one umbrella), use of beach equipment (kayaks, standup paddleboards and floats) and a one hour fitness class per day (please schedule with the hotel.)

The Ritz Carlton also features a full service spa and salon. For more information on services or to book an appointment, visit <https://na.globalspa.marriott.com/miakb/11248614/spa-service/service-group>.

Companies at the 2024 General Membership Meeting

AT Kearney	KPDA
Accenture	Magnum AS
Alfresa Corporation	McKesson
Alliance Healthcare	McKesson Canada
APDA	MEDICEO Corporation
ASTEM, Inc.	Medipal Holdings Corporation
Bausch & Lomb	Merck & Co Inc.
Bodega Farmaceutica SA	Mikasa Seiyaku Co., Ltd.
Boksan Nice Corporation	Moroo Co., Ltd.
C.G. de Haseth Corporation	MSD
Canadian Assoc. for Pharmacy Distribution (CAPDM)	Nabelin Co., Ltd.
Cencora	NADRO
CFAO Healthcare	Nakakita Yakuhin Co., Ltd.
Circana	NHI Inc.
COFARES	Otsuka US
COGEPHA	Pacific Healthcare
Crecon Research & Consulting	Paragon Biosciences
Droguería del Sud SA	Patient Point
EBOS Group	Pelion SA
EMD Serono	Pfizer
EY	Pharmaeconomics News Co.
EVERLTH Co., Ltd.	PharmSource Wholesale
FANASA	PHOENIX Pharma SE
Farmácicos Nacionales SA de CV	Porzio, Bromberg & Newman
GSK	PwC
Halozyme Inc.	Real Endpoints
HCA Healthcare/Sarah Cannon	Regeneron
Healthcare Distribution Alliance	Sakai Medicines Co., Ltd.
Hokuyaku Inc.	Salehiya Medical
IPD Analytics	Sanofi
IQVIA	Saywell Co., Ltd.
Iwabuchi Pharmaceutical Co. Ltd.	SSI Schäfer
Johnson & Johnson	TAMER Group
JPWA	TOHO Holdings Co., Ltd
KNAPP AG	Viatris
Kohl & Frisch Ltd.	VITALNET Inc.
	Walgreen Boots Alliance
	Zuellig Pharma

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EXHIBITORS



Countries Represented at the 2024 General Membership Meeting

Argentina	Poland
Australia	Saudi Arabia
Austria	Singapore
Canada	South Korea
Estonia	Spain
France	Sweden
Germany	Switzerland
Guatemala	Thailand
Japan	Tunisia
Mexico	United Kingdom
Panama	United States